

November 9, 2020

### Preliminary Monthly Report for October 2020

Money Partners Group today released the following data for consolidated performance in October 2020. Operating revenues and foreign exchange margin deposits are preliminary figures that may change when financial statements are released.

Period	FY3/20											
	2019									2020		
	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar
Operating revenues (Million yen)	436	430	438	446	552	397	411	293	432	506	450	1,077
Foreign exchange trading volume (Currency in millions)	64,962	85,708	73,679	70,709	121,698	72,241	69,676	43,497	45,475	60,432	87,717	163,604
Customer accounts (Accounts)	331,528	332,653	333,795	334,878	335,861	336,996	337,918	338,691	339,443	339,790	340,014	340,483
Foreign exchange margin deposits (Million yen)	64,226	63,060	64,426	64,422	63,282	63,293	64,021	63,383	63,183	69,788	66,290	65,510
General customers	57,695	58,098	58,594	58,474	59,231	58,929	59,250	58,536	58,072	64,763	61,596	62,895
Financial companies (B-to-B)	6,531	4,961	5,831	5,948	4,050	4,363	4,770	4,847	5,111	5,025	4,693	2,614
Manepa Card accounts (Accounts)	152,808	153,899	155,079	156,330	157,321	158,101	158,861	159,676	160,307	161,324	162,167	162,655

Period	FY3/21											
	2020									2021		
	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar
Operating revenues (Million yen)	407	303	318	282	309	310	273					
Foreign exchange trading volume (Currency in millions)	82,072	92,851	106,893	75,910	85,460	82,287	60,129					
Customer accounts (Accounts)	340,605	340,735	340,825	340,830	340,840	340,768	341,218					
Foreign exchange margin deposits (Million yen)	62,460	62,004	61,807	62,331	62,751	65,155	62,104					
General customers	60,227	59,654	59,267	60,022	60,364	63,044	60,121					
Financial companies (B-to-B)	2,232	2,350	2,539	2,309	2,386	2,111	1,982					
Manepa Card accounts (Accounts)	162,828	163,034	163,058	163,086	163,138	163,159	163,034					

- (Notes) 1. Foreign exchange trading volume is the sum of customer transactions in each currency in units using the base currency. Trading volume has not been converted into yen.
2. The number of customer accounts and balance of foreign exchange margin deposits are as of the end of the month.
3. Money Partners started contract-for-difference (CFD) trading in August 2011. Margin deposits, trading volume and trading revenues in CFD are included in foreign exchange margin deposits, foreign exchange trading volume and operating revenues, respectively.
4. The foreign exchange margin deposits are presented separately by transactions from general customers and transactions from financial institutions that are B-to-B customers.
5. Effective July 27, 2020, our consolidated subsidiary COINAGE, Inc. started a physical bitcoin sales office as a crypto-asset exchange, and "Operating revenue" includes the company's figures from July 2020.

#### <Overview of October>

In October, the U.S. dollar/yen exchange rate began trading in the mid 105 yen level. On October 2nd, the dollar selling enhanced temporarily as the U.S. President Trump tested positive for COVID-19, and the U.S. employment statistics for September showed slower-than-expected growth in the number of employees. However, the trend toward buying the dollar reversed as the possibility of President Trump's early hospital discharge was reported.

Thereafter, expectations for additional U.S. fiscal policy led to dollar buying, reaching a monthly high of the lower 106 yen level on August 8, but yen buying prevailed on speculation that a pre-election agreement would be difficult to reach.

In the second half of the month, the sharp increase in the number of cases of COVID-19 in Europe and the United States caused risk aversion by buying the yen to prevail, reaching a monthly low of the lower 104 yen level on the 29th and ending the month in the mid 104 yen level.

Meanwhile, the European and Oceanian currencies, which are the main currencies handled other than the U.S. dollar/yen, also trended toward a stronger yen, the same as the U.S. dollar/yen rate. The rate of change in the foreign exchange market declined further compared to the previous month, resulting in an entire weak trend.

Under these circumstances, the volume of foreign exchange transactions declined 27% from the previous month to 60.1 billion currency units.

Meanwhile, operating revenues declined 12% to 273 million yen, despite a recovery in overall profitability, reflecting the impact of lower interest rates from the market turmoil caused by COVID-19, which continued from the previous month.

In addition, margin deposits received for foreign exchange transactions decreased by 3,051 million yen to 62,104 million yen due to a decrease in both general customers and financial institutions.